## 2011-2012 PERFORMANCE PLAN – Sr. Portfolio Manager, Fixed Income / Structure

(A. Phillips) Page 1 of 2

All of the terms and provisions of the "CalPERS Compensation Policies and Procedures for Chief Executive Officer, Chief Actuary, General Counsel and Investment Management Positions" are incorporated in this Performance Plan by this reference as if set forth in full.

## **Quantitative Performance Measures**

Weight	Factor	Performance Measure	Incentive Schedule
20%	Total Fund Performance	Excess return deviation in basis points relative to: Total Fund Performance Benchmark.  {SJ1CA1 – CPERST02}	-13 basis points = 0 +13 basis points = 1.0 27 basis points = 1.5
30%	CalPERS Global Fixed Income	Net of Fees, excess return in basis points relative to: Global Fixed Income Total ROR – CalPERS Custom Global {SJEKA1 – CPERGF2}	0 basis points = 0 27 basis points = 1.0 40 basis points = 1.5
35%	CalPERS Internally Managed Mortgages	Net of Fees, excess return in basis points relative to: Internally Managed Total Mortgage Portfolio – Barclays Capital Long Liability Securitized Index {SX2NA1 – CALMCLS2}	0 basis points = 0 +27 basis points = 1.0 +40 basis points = 1.5
5%	Other Internally Managed Fixed Income Funds	Net of Fees, excess return in basis points relative to:  (2%) High Quality LIBOR Fund – CalPERS Blended LIBOR Fed Fund Index (Daily)  {SW3X – CPERLFFD}	0 basis points = 0 +3 basis points = 1.0 +5 basis points = 1.5
		(1%) Short Duration Fund – CalPERS Blended Libor Fed Fund Index (Daily)     {SW9D – CPERLFFD}	0 basis points = 0 +23 basis points = 1.0 +35 basis points = 1.5
		(1%) CalPERS Internally Managed Short Term – One month T-Bills     {SJ10 – CPER1MT2}	0 basis points = 0 +10 basis points =1.0 +15 basis points = 1.5
		(1%) Sec Lending Internal & External Liquidity Collateral Reinvestment – CalPERS Blended LIBOR Fed Fund Index (Daily) {SX1DA1 – CPERLFFD}	0 basis points = 0 +5 basis points = 1.0 +7 basis points = 1.5
90%	Subtotal	Quantitative Measures	

#### Incentive Schedule:

Total Fund: FY 2012-13: Target, 0/20/30

Global Fixed Income: FY 2012-13: Target, 0/20/30

Internally Managed Mortgages: FY 2012-13: Target, 0/20/30 Short Duration Funds: FY 2012-13: Target, 0/20/30

# 2011-2012 PERFORMANCE PLAN – Sr. Portfolio Manager, Fixed Income / Structure

(A. Phillips) Page 2 of 2

### **Qualitative Performance Measures**

Weight	Factor	Performance Measure	Incentive Schedule
10%	Leadership	Enterprise-wide Leadership and Management By June 30, 2012, achieve improvements in enterprise management by:  • Maintaining an average position vacancy rate of 5% or less through the fiscal year 2011-12.  • Ensure all Form 700 Statements of Economic Interest are filed by scheduled employees by the mandated due date of April 1, 2012.  • Ensure all scheduled employees complete the legally mandated AB 1234 ethics training by June 30, 2012.  • Maintain a 90% EPAD completion rate.  • Address and resolve all outstanding audit findings within 12 months of audit report.  • Dedicate 2 hours per month for Employee Recognition during the year through fiscal year 2011-12.  • Ensure 100 percent compliance using the new diversity and inclusion performance factor in annual manager and supervisor performance reviews.  • Complete the Executive D&I Development Journey course, including completion of all pre- and post-session work assignments.  • Conduct at least two direct report team sessions on diversity and inclusion awareness.  • Effectively manage all Operational resources within prescribed budget limits.  • Conduct direct report sessions on renewal of our core values and guiding behaviors to ensure that we are adhering to these convictions at least once a quarter  Investment Office Leadership and Management  By June 30, 2012, contribute to the value creation, capacity building, and organization support for the Investment Office by:  • Strengthening and reinforcing a value driven culture that fosters accountability, transparency, and integrity.  • Participation – Cross Asset Class Collaboration  By June 30, 2012, participate in and support cross asset class initiatives, such as the Investment Office Roadmap, Investment Strategy Group, Investment Proposal Tracking System, Operating Committee, and technology steering committees to improve investment performance, cost effectiveness, and manage risk.	From schedule
10%	Subtotal	Qualitative Measures	
100%	Total	Quantitative and Qualitative Measures	

### Incentive Schedule:

Total Fund: FY 2012-13: Target, 0/20/30

Global Fixed Income: FY 2012-13: Target, 0/20/30

Internally Managed Mortgages: FY 2012-13: Target, 0/20/30 Short Duration Funds: FY 2012-13: Target, 0/20/30